

# illumina, Inc.

## Quick Facts

Website: [www.illumina.com](http://www.illumina.com)  
 Ticker symbol: ILMN  
 Headquarters: San Diego, California, USA  
 Number of employees: 3,200+ globally  
 2013 revenue: \$1.42 Billion USD

## Commercial Offices

- San Diego, CA
- Hayward, CA
- Madison, WI
- Sao Paulo, Brazil
- Cambridge, UK
- Eindhoven, The Netherlands
- Beijing, China
- Shanghai, China
- Singapore
- Tokyo, Japan
- Melbourne, Australia

## illumina Management Team

**Jay Flatley**  
 Chief Executive Officer

**Francis deSouza**  
 President

**Paul Bianchi**  
 SVP, Human Resources

**Charles Dadswell**  
 SVP & General Counsel

**Christian Henry**  
 SVP & Chief Commercial Officer

**Richard Klausner, M.D.**  
 SVP & Chief Medical Officer

**Kirk Malloy, Ph.D.**  
 SVP & General Manager, Life Sciences

**Nicholas Naclerio, Ph.D.**  
 SVP, Corporate & Venture Development  
 & General Manager, Enterprise Informatics

**Tina Nova, Ph.D.**  
 SVP & General Manager, Oncology

**Tristan Orpin**  
 SVP & General Manager, Reproductive  
 & Genetic Health

**Matt Posard**  
 SVP & General Manager, New & Emerging  
 Market Opportunities

**Mostafa Ronaghi, Ph.D.**  
 SVP & Chief Technology Officer

**Marc Stapley**  
 SVP & Chief Financial Officer

## About illumina

illumina is a leading developer, manufacturer, and marketer of life science tools and integrated systems for large-scale analysis of genetic variation and function. These systems are enabling studies that were not even imaginable just a few years ago, and moving us closer to the realization of personalized medicine. With rapid advances in technology taking place, it is mission-critical to offer solutions that are not only innovative, but flexible, and scalable, with industry-leading support and service. We strive to meet this challenge by placing a high value on collaborative interactions, rapid delivery of solutions, and meeting the needs of our customers.

Our customers include a broad range of academic, government, pharmaceutical, biotechnology, and other leading institutions around the globe.

## The illumina Vision

illumina is a global company with a vision to be the leading provider of integrated solutions that advance the understanding of genetics and health. Our goal is to improve human health by enabling our customers to accelerate the collection, analysis, and application of biological information.

## Leading-Edge Product and Services

illumina has developed a comprehensive line of products that address the scale of experimentation and breadth of functional analysis to advance disease research, drug development, and the development of molecular tests. Our broad portfolio of leading-edge sequencing and array-based solutions address a range of genomic complexity and throughputs, enabling researchers to select the best solution for their scientific challenge.

## Instruments

- HiSeq® Sequencing Systems
- NextSeq® Sequencing System
- MiSeq® Sequencing System
- MiSeqDx™ Sequencing System
- NeoPrep™ Library Prep System
- cBot™ Cluster Generation System
- HiScan® Array Scanner
- iScan® Array Scanner

## Assays

- TruSeq®, TruSight®, and Nextera® technologies
- Sequencing by synthesis chemistry
- Infinium® genotyping and methylation assays
- GoldenGate® genotyping assay